



BYDZYNE MEMORY JOGGER



@ByDzyneOfficial



This easy **Memory Jogger** will help you identify your initial list of key friends, business contacts and other acquaintances that will be included in your **100 Names List**

Who Do You Know Who...

- Is active in **the church**
- You **respect**
- Shows **genuine concern** for other people
- People always **seem to like**
- Does **personal counseling**
- Is a **professional**
- Is in **clubs and various group organizations**
- Is active in **civic affairs**
- Is in a **teaching position** in a school or business
- **Deals with** the public (e.g. firefighters, mail carriers, city officials etc.)
- Is in a **management, supervisory, consultant, trainer capacity**
- Is **looking for** more out of life
- Is **ambitious**, assertive and on the go
- Is considered a **leader**
- **Attracts leaders**
- Owns his/her **own business**
- Is unable to advance in their **present job**
- Has children with **special talents** that should be developed
- Wants to set a **good example** for his/her children to follow
- Wants to **spend more time** with his/her family
- Holds a very **responsible position** that is causing stress/pressure on him/her
- Wants to have **freedom**
- Is considering a **new profession**, looking for a job, changing jobs or recently changed jobs, or seems to change often
- **Has talents**, but is held back
- Has just **started selling** or is an experienced direct **sales person**
- Relies on his/her **ideas for livelihood** (e.g. author, designer, promoter, advertiser, etc.)
- Has never been able to get started or has failed in business, but still has **strong desires**
- Is going to college, business or trade school, or **has just graduated**
- Was **recently married** and is just starting over
- **Knows everyone** in town

Who Do You Know Who...

- Has international connections
- Works with you now
- You see at the gym, is into sports, fitness
- You play sports with
- Is from your old neighborhood
- Appraised your home
- Takes care of your car
- Is on your Christmas card list
- You take your cleaning to
- Is your accountant
- Does your hair
- Runs the spa
- You see at the coffee shop
- Did your home repairs
- Is in a competitive sport
- Studies Martial Arts
- Is elected to office
- Exudes credibility

Are relatives...

- Parents
- Grandparents
- Sisters
- Brothers
- Aunts
- Uncles
- Children
- Step-relations
- Cousins

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Is Our...

- Mail carrier
- Paper delivery person
- Dentist
- Insurance Agent
- Accountant
- Physician
- Financial Advisor
- Lawyer
- Pharmacist
- Veterinarian
- Optometrist
- Minister
- Florist

Sold us Our...

- Home
- Car/tires
- TV/stereo
- Fishing license
- Clothes
- Furniture
- Motorcycle
- Boat
- Hunting license
- Shoes
- Carpets
- Bicycles
- Camper

Who Do You Know Who...

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- Sports equipment
- Wedding rings
- Vacuum cleaner
- Lawnmower
- Business cards
- Avon products
- Air conditioner
- Glasses/contacts
- Luggage
- Kitchen appliances
- Tupperware
- Computer
- Vitamins

Do you know Someone Who...

- Lives next door/across the street
- Is your partner's barber/hairdresser
- Teaches at your children at school
- Is the finance director at school
- Is president of the PTA
- Was your spouse's college fraternity brother/sister
- Is your spouse's old high school teacher/principal
- Is your child's kindergarten teacher
- Was best man/maid of honor/bridesmaids/usher
- Was the photographer at your wedding
- Is the purchasing agent where you work
- Is your babysitter's parents
- Goes hunting/fishing with you
- Was your military buddy
- Is the architect who drew your house plans
- Goes bowling with you
- Are people you met camping
- Is the credit manager of the store where you shop
- Repaired your TV
- Upholstered your couch
- Are people you knew on your old jobs
- Went with you to the races
- Are the people in your car pool
- Installed your telephone
- Has a Laundromat
- Teaches ceramics
- Owns a taxi service
- Cuts your grass (adults)
- Painted your house
- Owns a drapery business
- Manages a tanning salon
- Is deacon in your church
- Is in your garden club, book club
- Owns a pet shop where you bought your pet
- Installed your refrigerator
- Renewed your driver's license
- Owns an apartment
- Is in Rotary/Lions/Kiwanis with you
- Is Jaycee president
- Delivers parcel post packages
- Hung your wallpaper
- Works with a pest control company

Who Do You Know Who...

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- Taught your child Driver's Ed
- Services your car
- Does your income tax
- Plays bridge with you

Is a...

- Nurse
- Golf pro
- Student
- Fashion model
- Dietician
- Typesetter
- Forester
- TV announcer
- Security guard
- Sheriff
- Fire chief
- Secretary
- Welder
- Crane operator
- Candy salesman
- Police detective
- Music teacher
- Art instructor
- Seamstress
- Carpenter
- Printer
- Office manager
- Bakery owner
- Mechanic
- Baseball player
- Surgeon
- Librarian
- Missionary Real estate agent
- Bus driver
- Interior decorator
- Grocery store owner
- Warehouse manager
- Moving van operator
- Engineer
- Research technician
- Fisherman
- Telephone lineman
- Pilot/flight attendant
- Motor home dealer
- Bank teller/cashier
- Garage mechanic
- Editor
- Lab technician
- Restaurant owner
- Graphic artist
- Social worker
- Lifeguard
- Race car driver
- Paper mill worker
- Brick mason
- Waitress
- Furniture dealer
- Disc Jockey
- Actor/actress
- Horse trader
- Cement finisher
- Antique dealer

Who Do You Know Who...

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Is a...

- Building contractor
- Chiropractor
- Podiatrist
- Psychologist
- Auctioneer
- Dental hygienist
- Physical therapist
- Motel/hotel owner
- Consultant
- Fitness trainer
- People in MLM
- Self employed people

DREAM IT, DZYNE IT, DO IT

