# BYDZYNE® FINANCIAL REWARDS PROGRAM (COMPENSATION PLAN)

INSPIRED BY GREATNESS. DZYNED FOR YOU.

**USA PLAN** 



### INCOME DISCLOSURE STATEMENT

The Financial Rewards Program is an exciting opportunity designed to reward you for your hard work. As we are all unique and different, everyone's results will vary. Any and all claims or representations, as to income earnings from ByDzyne or within the program are not to be considered average earnings, neither can they be used as an indication of your future success or results. Past performance is not a guarantee of future results. Income disclosures are neither a guarantee of performance nor an indication of anticipated return. Income results are based on many factors, within and outside of your control, including economic factors, business and sales skills, quality of time, dedication, work ethic, and leadership. Some will perform well above average earning a substantial income, while others will perform below average, and some may not earn any income at all. ByDzyne does not guarantee or imply any specific income earnings, results, or success. If you rely upon our examples and information; you must accept the risk of not doing as well as the examples provided. For the full IDS, please visit www.bydzyne.com/IDS.

Earnings Generated Per Pay Cycle										
Paid As Rank	Active BAs	Cycle High	Cycle Low	Cycle Average	% of BAs who Earned at this Rank					
BRAND AMBASSADOR	23,308	\$1,256.00	\$0.00	\$2.78	78.53%					
BUILDER	2,764	\$2,794.42	\$0.00	\$73.65	9.42%					
PRO-BUILDER	308	\$2,761.64	\$0.00	\$110.75	3.12%					
DIRECTOR	759	\$4,080.73	\$250.00	\$476.06	3.58%					
2 STAR DIRECTOR	762	\$4,954.06	\$500.00	\$885.55	2.86%					
3 STAR DIRECTOR	354	\$8,122.81	\$1,003.00	\$1,716.50	1.29%					
DIAMOND	253	\$9,945.32	\$2,069.47	\$3,447.18	<1%					
2 STAR DIAMOND	105	\$19,673.33	\$4,221.58	\$6,805.92	<1%					
3 STAR DIAMOND	22	\$26,694.61	\$7,563.67	\$10,358.38	<1%					
PRESIDENT	53	\$54,296.50	\$10,843.82	\$18,850.85	<1%					
2 STAR PRESIDENT	20	\$68,618.72	\$22,552.39	\$37,214.14	<1%					
3 STAR PRESIDENT	6	\$90,612.31	\$50,732.24	\$68,665.01	<1%					
CROWN & ABOVE	6	\$257,130.94	\$103,888.05	\$140,504.83	<1%					

The Income Disclosure Chart represents the high, low, and average earnings per Pay Cycle from January 1, 2022 to December 31, 2023 earned by Active ByDzyne Brand Ambassadors\* at each Paid As Rank.

The income statistics shown include commissions and bonuses earned by ByDzyne's BAs pursuant to the ByDzyne Financial Rewards Program. The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses and rank. The higher the rank, the more bonuses and commissions you may earn. or profits solely by participating in the ByDzyne Financial Rewards Program.

BETWEEN 01/01/2022 to 12/31/2023: THE NUMBER OF ACTIVE\* BYDZYNE BRAND AMBASSADORS (BAs) WHO HAVE NOT RECEIVED ANY COMMISSIONS, BONUSES OR OVERRIDES IS 18,963 OR 76.1% OF SUCH BAS.

THE MEDIAN AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES RECEIVED BY ALL ACTIVE BAS IN BYDZYNE IS \$0.00. 76.1% OF ALL ACTIVE BAS HAVE RECEIVED, IN THE AGGREGATE, LESS THAN OR EQUAL TO THIS AMOUNT. 23.9% OF ALL ACTIVE BAS HAVE RECEIVED, IN THE AGGREGATE, MORE THAN THIS AMOUNT.

THE AVERAGE AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES THAT HAVE BEEN RECEIVED BY ALL ACTIVE BYDZYNE BAS IS \$1,286.03.

\*USA: An active BA is a BA who sells a minimum of 60 BV worth of products to their personally enrolled Retail or Preferred Customer(s) every month. For Distributor or Director Zone, 60 BV is the minimum to maintain the paid as ranks and applicable commissions. For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the paid as ranks and applicable commissions.

\*Global: An active BA is a BA who buys a minimum of 60 BV worth of products to their personally enrolled Retail or Preferred Customer(s) every month. For Distributor or Director Zone, 60 BV is the minimum to maintain the paid as ranks The figures on this chart should not be considered guarantees of your actual earnings and applicable commissions. For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the paid as ranks and applicable commissions.



# OUR (VLTVRE

# THE BASI(S

We believe you exist to leave a unique imprint on the world. ByDzyne® was created from a desire to celebrate you and to empower your true self.

Our exceptional "culture-crafted" products meet distinct needs in key consumer markets, and our lucrative business opportunity was formulated to fuel your ideal lifestyle, as YOU see fit.

YOU are extraordinary YOU have unlimited potential YOU are unique YOU were created to shine YOU are exquisite YOU were born for a reason YOU have distinct purpose There is NO ONE like YOU.

The ByDzyne® Financial Rewards Program is Dzyned for YOU!

Before we share with you the various ways to earn, we want to set you up for SUCCESS by starting with the basics.

#### 3 TYPES OF CONSUMERS.

**Retail Customers (RC)** are consumers who purchase products at Retail Price.

**Preferred Customers (PC)** are consumers who pay a minimal Access Fee annually to enjoy 30% discount off of Retail Price.

Brand Ambassadors (BA) are consumers who pay an annual BA Access Fee to enjoy a 30% discount off of Retail price. BAs also enjoy consuming our products, enjoy sharing our products, and enjoy receiving commissions for sharing and selling our products to customers. Not only do BAs enjoy the same perks as Preferred Customers, they can also participate in the ByDzyne® Financial Rewards Program and much more! Preferred Customers can become Brand Ambassadors to participate in the Financial Rewards Program.

# THE BASI(S

#### **ENROLLER TREE vs. BINARY TREE**

Your personally sponsored and enrolled Retail Customers (RC), Preferred Customers (PC), and Brand Ambassadors (BA) are considered your first level (or frontline) in your ENROLLER TREE. Anyone they sponsor and enroll are on your second level, and so forth.

When your personally sponsored Preferred Customers enroll with ByDzyne®, you get to decide whether to place them on the bottom Left leg or bottom Right leg of your BINARY TREE. Or even easier, your default is set to Automatic, where the first person you personally enroll will be placed on your Shared Leg (the leg you share with your sponsor) and the next person will be placed on your Personal Leg and so on.

Your personally sponsored and enrolled Retail Customers, on the other hand, are not placed in your BINARY TREE. They are allocated to the Left or Right side of your personal Business Center of your Pay Leg upon their enrollment, and any BV generated from their purchases will roll up the Binary Tree.

As we walk through the various ways to earn, we will discuss further how each tree differs.

#### **COMMISSION CYCLE**

All orders placed in our system are assigned to a bimonthly **Pay Cycle**. First pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses, and rank. The higher the rank, the more bonuses and commissions you may earn.

Please see Page 18 for an example of when commission for each Pay Period and Pay Cycle is processed.

### RANKS

Ranks in the Distributor Zone are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

Ranks in the Director, Diamond, President, and Crown Zones are calculated every Pay Cycle, and secured after the commission is locked for the corresponding Pay Cycle. Rank Qualifications must be met each Pay Cycle to earn any applicable commissions and bonuses for that period. You must be at least a Builder to qualify for the Director and above ranks.

All Brand Ambassadors must be Active & Qualified every month to earn commissions. Remain Active by personally buying or selling at least 60 BV worth of products to Retail and Preferred Customers to earn any commissions. Stay Qualified by having 2 customers, 1 on the Left Leg and 1 on the Right Leg who are Active with at least 60 BV every month.

For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the Paid As Ranks and applicable commissions.

DISTRIBUTOR ZONE		RANK QUALIFICATION	ACTIVE	QUALIFIED***	Max TVC Payout	
Brand Ambassador	Enroll as a F	Preferred Customer and become a Brand Ambassador		N/A	N/A	
Builder		sell a minimum of 100 BV of products PCs, 1 on each Left and Right Leg	60 BV	Yes	\$500	
Pro-Builder		sell a minimum of 100 BV of products PCs, 3 on each Left and Right Leg		165	\$500	
DIRECTOR ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout	
Director	1,250 BV				\$500	
2 Star Director	2,500 BV	N/A	60 BV	Yes	\$1,000	
3 Star Director	5,000 BV				\$2,000	
DIAMOND ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout	
Diamond	10,000 BV	Must have at least 2 Director Lines in Enroller Tree			\$4,000	
2 Star Diamond	20,000 BV	Must have at least 2 x 2 Star Director Lines in Enroller Tree	120 BV	Yes	\$7,000	
3 Star Diamond	35,000 BV	Must have at least 2 x 3 Star Director Lines in Enroller Tree			\$10,000	
PRESIDENT ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout	
President	50,000 BV	Must have at least 2 Diamond Lines in Enroller Tree			\$20,000	
2 Star President	100,000 BV	Must have at least 3 Diamond Lines in Enroller Tree	120 BV	Yes	\$50,000	
3 Star President	250,000 BV	Must have at least 4 Diamond Lines in Enroller Tree			\$50,000	
CROWN ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout	
Crown	500,000 BV	Must have at least 5 Diamond Lines in Enroller Tree			\$100,000	
2 Star Crown	1,000,000 BV	Must have at least 6 Diamond Lines in Enroller Tree	120 BV	Yes	\$200,000	
3 Star Crown	2,500,000 BV	Must have at least 7 Diamond Lines in Enroller Tree			\$500,000	

<sup>\*</sup> BV requirements for Ranks are calculated based on the Pay Leg volume of the Binary Tree (the Left or Right leg that has the lesser BV).

<sup>\*\*</sup> Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Rank Director or Diamond in separate Enroller Tree Lines, as defined above.

<sup>\*\*\*</sup> Qualified: Have 2 personally sponsored members (RCs, PCs), 1 Left and 1 Right, who are Active with at least 60 BV every month.

# GETTING STARTED.



# 5 WAYS TO EARN.

- **Step 1:** Enroll as a Preferred Customer to try the products, love the products and share the products.
- **Step 2:** Become a Brand Ambassador to earn commissions for the sale of ByDzyne products and start your journey.
- **Step 3:** Kick-Start your business with 100 BV worth of products within a single order to start accumulating Business Volume (BV), not only from your personal sales, but the sales from the entire organization under you (Binary Tree).
- Step 4: Remain Active by personally buying or selling 60 BV worth of products to customers registered on any ByDzyne website every month and you can continue earning commissions from products sold by you and your team. (See Page 5 for Diamond and above minimum BV requirements to remain Active.
- Step 5: Become a Builder to earn Team Volume Commission by personally sponsoring and selling a minimum of 100 BV of products or kits to Preferred Customers on each Left and Right Leg. (See Page 14 for details.)
- **Step 6:** Remain Qualified by having 2 customers, 1 on the Left Leg and 1 on the Right Leg who are Active with at least 60 BV every month to earn commissions from products sold by you and your team.

- 1 Retail Bonus (RB)
- 2 Initial Welcome Bonus (IWB)
- 3 Team Volume Commission (TVC)
- 4 Infinity Matching Bonus (IMB)
- 5 Global Pool Bank (GPB)

NOTE: Maximum commission payout is 100% of BV per Pay Cycle. Any commissions exceeding 100% BV are subject to adjustments per ByDzyne® Policies & Procedures.

### Paid Every Pay Cycle Must be an Active Brand Ambassador

# 1. RETAIL BONUS (RB)

One of the first ways to earn commission is by selling our products to your personal Retail Customers. You will receive a Retail Bonus for the difference between retail and wholesale price on any retail-priced product purchased by a Retail Customer through your ByDzyne® website. A Brand Ambassador may also purchase products from the website at wholesale price and resell directly to customers at retail price, profiting from the difference.

For Example: **LIGHTN1NG** 

Retail Price: US\$42.60

Wholesale Price: US\$31.95

Retail Bonus/Profit: US\$10.65



# 2. INITIAL WEL(OME BONUS (IWB)

Paid Every Pay Cycle Must be an Active Brand Ambassador

### **20% IWB**

For every first order kit, first order product(s) that you sell to personally enrolled Preferred Customers, including eligible Upgrade orders, you will receive a 20% IWB on the BV of the Preferred Customer's first orders.

IWB is only paid on a Preferred Customer's first order with BV and any additional orders of a minimum of 100BV placed within 2 Pay Cycles (Enrollment Cycle and next Pay Cycle). No IWB is paid if an upgrade order is placed after the second Pay Cycle.

### For Example:

Let's assume you are a Pro-Builder and a Diamond, and there are no other Diamonds in your enroller tree. You sponsored Ann, Bob, and Carl with the respective BV as depicted in the illustration.

Ann Bob Carl 300 BV

In this example, you earn 20% on the first orders of products you sell to your Preferred Customers which equals **\$210 IWB**.

650 BV + 100 BV + 300 BV = 1050 BV 1050 BV x 20% = **\$210 IWB** 

NOTE: IWB is not applicable towards Retail Customer Sales.

# 3. TEAM VOLUME (OMMISSION (TV()

### Paid Every Pay Cycle Must be an Active & Qualified Builder

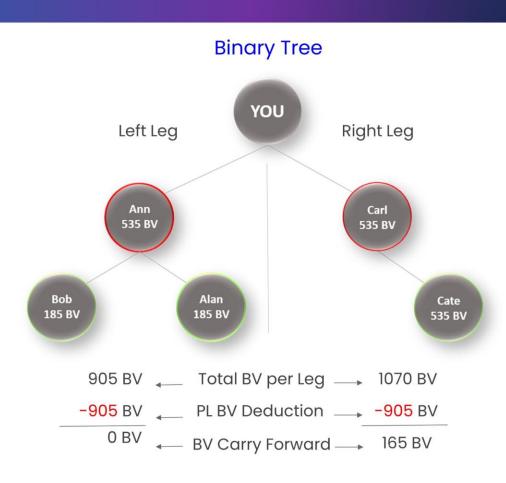
Every product sold by you or your downline team in your Binary Tree generates BV in your Left or Right leg. If you are an Active and Qualified Builder, at the end of each Pay Cycle, TVC pays 10% or 20% on the total BV generated on your Pay Leg (PL).\* (See Page 10 to see how you can qualify up to 20% TVC.) The Pay Leg volume will be deducted from the total volume on the left and right legs, and any difference will be carried forward to the following Pay Cycle.

Example: (see illustration as reference)

Assume you enrolled with an Ultimate Kit, and also sold an Ultimate Kit to each of your 2 personally sponsored PCs. You placed one PC on your left leg and one on your right leg (RED bubbles). They also sold products to PCs and placed them under their Binary Tree (GREEN bubbles). Since the left leg with 905 BV has less volume compared to the right leg with 1,070 BV, the left leg is considered the Pay Leg (PL).

The PL BV of 905 is multiplied by 20% TVC to calculate your TVC earnings of \$181 USD. Since commission is paid on the 905 BV, it is deducted from both your Right and Left Legs. The BV balance of 165 BV on your Right Leg is carried forward to the following Pay Cycle.

Please note that if you are not a Builder, your volume on your Pay Leg will flush by the end of each Pay Cycle, and TVC will not be paid on that volume. Please see Page 18 for further details.



905 BV x 20% = \$181 USD TVC

<sup>\*</sup>Maximum TVC earnings per Pay Cycle vary for each rank. For chart, please go to page 5

# 3. TEAM VOLUME (OMMISSION (TV() PER(ENTAGE LEVELS

Your TVC % Level is based on the kits or products you sell to your personally enrolled Customers within 2 pay cycles. To qualify for a higher TVC % Level, you can upgrade by selling products to multiple customers for the BV required (minimum 25 BV) through multiple orders within 4 Pay Cycles\*. (Note: If you want to use customer enrollment orders for the full BV towards a TVC % upgrade instead of your Active Status, you can upgrade your customer order from your Back Office under 'Order History'.\*\*) Once you qualify for a higher TVC % Level, your TVC % Level is set for life.



Example - Upgrading within the first 4 Pay Cycles: Assume you sold a Basic Kit (185 BV) which qualifies you for 10% TVC level. In the following Pay Cycle from when you made the sale, you sell another 350 BV. You now have accumulated a total of 535 BV which qualifies you for the 20% TVC Level.

Only new enrollee single orders of 25 BV or more may count towards the next TVC % Level.

Note: Once a Customer becomes a BA, any orders placed as a BA no longer count towards Upgrade Orders.

<sup>\*4</sup> Pay Cycles is comprised of your enrollment Pay Cycle plus the next 3 consecutive Pay Cycles.

<sup>\*\*</sup>Upgrade Orders do no count towards monthly Active qualification.

# 4. INFINITY MATCHING BONUS

### Paid Every Pay Cycle

Must be Active, Qualified & a Builder

You must be Active, Qualified and a Builder to earn a percentage match of the Team Volume Commission (TVC) bonus earned by all BAs in your Enroller Tree up to infinity. Your bonus level and percentage are based on your Paid As Rank during the Pay Cycle.

	BRAND AMBASSADOR RANKS												
	DIRECTOR ZONE*			DIAMOND ZONE*			PRESIDENT ZONE*			CROWN ZONE*			
ENROLLER TREE LEVELS	Director*	2 Star Director*	3 Star Director*	Diamond*	2 Star Diamond*	3 Star Diamond*	President*	2 Star President*	3 Star President*	Crown*	2 Star Crown*	3 Star Crown*	
1	1%	2%	3%		10%			10%			10%		
2		5%				10%			10%				
3				5%				5%			5%		
4					3%		3%			3%			
5								3%			3%		
6								1%			1%		
7									1%				
8										1%			
∞												1% Infinity**	

<sup>\*</sup> The maximum IMB you can earn per Pay Cycle is limited to the TVC you earn for the same Pay Cycle.

<sup>\*\*</sup>Infinity is up to the next 3-Star Crown in your Enroller Tree

# 5. GLOBAL POOL BANK

### Paid Every 26 Consecutive Pay Cycles of Being Active Must be Active, Qualified & a Pro-Builder

You must be Active, Qualified, Pro-Builder AND PAR Diamond or above rank to earn portions in the Global Pool Bank, comprised of 3% of the Company's Total Business Volume (BV): 1% in each of the Diamond Zone, President Zone, or Crown Zone. You can earn more portions by qualifying at higher rank levels. Based on the PAR qualified you can earn based on the respective Rank Pool. Every Pay Cycle, your portions will be converted to a monetary value\* and saved in your Global Pool Bank. At the end of 26 consecutive Pay Cycles of being Active and Qualified, your Global Pool Bank earnings will be unlocked and paid with the next Commission Pay Cycle. Your Global Pool Bank will then reset to zero and you may start accumulating again.

RANK POOL										
DIAMOND Z	ONE (1%)	PRESIDENT ZO	ONE (1%)	CROWN ZONE (1%)						
Diamond	1 Portion	President	1 Portion	Crown	1 Portion					
2 Star Diamond	2 Portions	2 Star President	2 Portions	2 Star Crown	2 Portions					
3 Star Diamond	3 Portions	3 Star President	3 Portions	3 Star Crown	3 Portions					

IMPORTANT: If you are not Active and Qualified in any Pay Cycle, your Global Pool Bank will be reset to zero and the beginning of your 26 consecutive Pay Cycles starts over once you're Active and Qualified again.

<sup>\*</sup> The value of each portion will vary by Pay Cycle depending on 1) total BV generated globally and 2) the number of portions earned in that Zone.

### **ACTIVE STATUS**

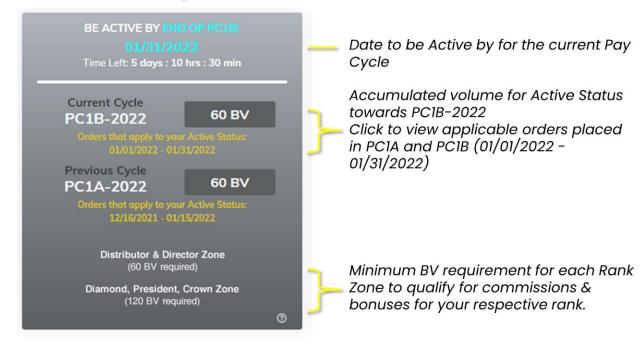
#### **ACTIVE STATUS**

Each order placed by you and your customers will count towards being Active for the current Pay Cycle in which the order was placed and the following Pay Cycle.

Active Status due date will be set based on the last day of every Pay Cycle - **the 15th & the last day of the month,** as displayed on the Active widget on your Back Office Dashboard.

Look at the BV displayed on your widget to ensure you maintain the minimum required BV for remaining Active\* and/or for your Paid As Rank\*\*.

### **Example:**



#### NOTE:

<sup>\*</sup>Active Status: Ensure you have at least 60 BV by the last day of each Pay Cycle to remain Active or your BV will flush by 50% every Pay Cycle you are not active, and no new volume from the Binary Tree will accumulate.

<sup>\*\*</sup>Rank Zone requirement: To qualify for your Paid As Rank (PAR), ensure you have accumulated the respective Active BV requirement needed by the end of each Pay Cycle. Example: Diamond, President & Crown Zone is 120 BV. At the end of every Pay Cycle (on the 15th and at the end of every month) you must have 120 BV to qualify for that zone.

### **BUILDER QUALIFICATION**

#### **BUILDER QUALIFICATION:**

**BUILDER STATUS**: A Builder is a Brand Ambassador who has personally enrolled <u>one Preferred Customer (PC)</u> on the Left Leg and <u>one PC</u> on the Right Leg of their Binary Tree and selling a minimum of 100 BV in a single order to each of those PCs. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the enrolled PCs on either leg requests a refund within the same Pay Cycle in which they enrolled, the enrolling BA will not have satisfied the requirements for Builder. Builder status is secured after commission is calculated and locked. Builder status is required to advance to the Director and above ranks. Builder status is also required to earn Team Volume Commission (TVC) and Initial Matching Bonus (IMB).

**PRO-BUILDER STATUS**: A Pro-Builder is a BA who has personally enrolled three PCs on the Left Leg and three PCs on the Right Leg of their Binary Tree, and selling a minimum of 100 BV in a single order to each of those PCs. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the three PCs on either leg requests a refund within the same Pay Cycle in which they enrolled, such PC will not count towards the enrolling BA's Pro-Builder requirement. Pro-Builder status is secured after commission is calculated and locked. Pro-Builder status is required for Global Pool Bank.

### **RANK REQUIREMENTS**

#### **RANK REQUIREMENTS:**

To achieve ranks, the BA must be Active and Qualified to meet the Line Requirements and accumulate the BV required on the Pay Leg of the Binary Tree in a single Pay Cycle\*.

The highest rank a BA achieves during their lifetime with the company is their Achieved Rank and the rank at which they are recognized. The rank BAs qualify for at the end of each Pay Cycle is considered his/her Paid As Rank (PAR). The PAR may fluctuate from Pay Cycle to Pay Cycle depending on their production for the corresponding Pay Cycle, and is used to determine which commission and bonuses they qualify for during each Pay Cycle. Please refer to page 5 for TVC Payout requirements by rank.

		BRAND AMBASSADOR RANKS													
	DISTRIBUTOR ZONE		DIRECTOR ZONE			DIAMOND ZONE			PRESIDENT ZONE			CROWN ZONE			
Rank	Brand Ambassador	Builder	Pro- Builder	Director	2 Star Director	3 Star Director	Diamond	2 Star Diamond	3 Star Diamond	President	2 Star President	3 Star President	Crown	2 Star Crown	3 Star Crown
Target	~	1L   1R**	3L   3R**	1,250 BV	2,500 BV	5,000 BV	10,000 BV	20,000 BV	35,000 BV	50,000 BV	100,000 BV	250,000 BV	500,000 BV	1M BV	2.5M BV
Line Requirements***		. <del>.</del>			-		2 Director Lines	2 2 Star Director Lines	2 3 Star Director Lines	2 Diamond Lines	3 Diamond Lines	4 Diamond Lines	5 Diamond Lines	6 Diamond Lines	7 Diamond Lines
Active		60 BV 60 BV		120 BV		120 BV			120 BV						
Qualified	Yes Yes			Yes			Yes			Yes					

<sup>\*</sup> Distributor Zone rank qualifications are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

<sup>\*\*</sup> The Left and Right qualifications must be personally sponsored PCs who each enroll with a minimum of 100 BV.

<sup>\*\*\*</sup> Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Director or Diamond in separate Enroller Tree Lines.

### **CARRY FORWARD VOLUME**

**CARRY FORWARD VOLUME MAXIMUM**: The Carry Forward Volume Maximum for Brand Ambassadors who are not yet Builders or above is 50,000 BV. For Builders who are not Qualified, the Carry Forward Volume Maximum is 250,000 BV. For Builders who are Qualified, the Carry Forward Volume Maximum is 2.5 Million BV. If a BA exceeds the Carry Forward Volume Maximum at the end of the Pay Cycle, any excess BV above each respective Maximum will be flushed.

**CARRY FORWARD VOLUME FLUSH:** If the BA is not Active, the Carry Forward volume in the Binary Tree will flush (be decreased) by 50% per Pay Cycle in which the BA is not Active and the BA will stop accumulating new BV from the Binary Tree. All volume will be flushed after 6 consecutive Pay Cycles of being inactive.

Please note, if you are <u>not a Builder</u>, a) your volume on your Pay Leg will flush by the end of each Pay Cycle, b) the equivalent volume will flush from your Strong Leg, and c) TVC will not be paid on the flushed volume.

### **COMMISSION PAYOUT SCHEDULE**

#### **COMMISSION PAYOUT SCHEDULE:**

<u>Bi-Monthly Commission</u>: Retail Bonus, Initial Welcome Bonus, Team Volume Commission, and Infinity Matching Bonus are paid every Pay Cycle.

Annual Commission: Global Pool Bank will be released based on your enrollment date every year.

### Cycle Closes Every 15<sup>th</sup> & last day of the month

Once a cycle closes (15th or the last day of the month), you will have up to 4 days for processing any pending order payments.

### Cycle Locks 10<sup>th</sup> & 25<sup>th</sup> of every month\*

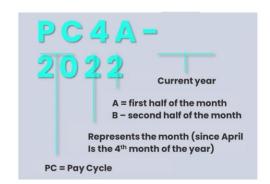
At the end of the 10<sup>th</sup> and 25<sup>th</sup> of every month, commissions will be locked and distribution will be initiated per the payout method for your country.

### **Commission Payout**

Please visit your **Back Office** > **Marketing Tools** to see the Payout Schedule for your country.

202	Example for January 2022 (MONTH 1)								
1 <sup>st</sup> Pay Cycle of the month JAN 1 – JAN 15	PC1A-2022								
2 <sup>nd</sup> Pay Cycle of the month JAN 16 - JAN 31	PC1B-2022								
Cycles get reset every year									

#### **PAY CYCLE EXAMPLE:**



First pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

If the transfer request from BD Wallet to Global eWallet (iPayout) is made after the Global eWallet has been loaded, then the transfer request will be processed with the following batch. Your BD Wallet and Global eWallet accounts may show a \$0 balance until funding occurs. BA must be a verified Global eWallet account holder to receive funds.

# GLOSSARY

**ACCESS FEE:** Preferred Customers (PCs) and Brand Ambassadors (BAs) pay a fee upon enrollment and once per year thereafter. They will receive Wholesale Prices on the website by enjoying up to 30% discount off Retail Prices.

**ACHIEVED RANK:** The highest rank you ever qualified for during your lifetime with the company.

**ACTIVE:** One of the requirements to earn commission, bonuses and accumulate Business Volume (BV) in your Binary Tree. To stay Active, you must personally buy or sell a minimum of 60 BV worth of products to your personally enrolled Retail or Preferred Customer(s) every month. For President and Crown Zone, sell at least 120 BV to maintain the Paid as Ranks and applicable commissions. The BV can be accumulated from multiple product sales to personal Customers. If a BA is inactive, the Carry Forward volume will flush by 50% every Pay Cycle you are not Active, and no new volume from the Binary Tree will accumulate. All volume will be flushed after 6 consecutive Pay Cycles of being inactive.

**BI-MONTHLY**: Twice per month

**BINARY TREE:** Your Binary Tree is your placement team structure consisting of BAs who are placed on the bottom Left Leg or bottom Right Leg by you or your upline leaders. The Binary Tree only has two legs (left and right), but unlimited depth. The BV from product sales in the Binary Tree are used to calculate Team Volume Commissions (TVC) and Ranks.

**BRAND AMBASSADOR (BA):** An Independent Sales Representative who has accepted and acknowledged the Brand Ambassador Agreement and is eligible to earn commissions and bonuses from the ByDzyne® Financial Rewards Program through product sales.

BUSINESS CENTER (BC): When a BA enrolls with the Company, their position in the Enroller Tree and Binary Tree is called their Business Center.

**BUSINESS VOLUME (BV):** A value assigned to each product sold in which commissions and ranks are based off of.

# GLOSSARY

**DOWNLINE:** Includes everyone you sponsored in your Enroller Tree, everyone they sponsored, and any Spillover placed below you in the Binary Tree.

**ENROLLER TREE**: The genealogy of your <u>personally sponsored and enrolled</u> RCs, PCs, BAs and anyone they personally sponsor and enroll. For example, the Initial Matching Bonus is earned on your BA's TVC earnings in your Enroller Tree.

**KICK-START:** A requirement so you may start to accumulate Business Volume (BV) in your Binary Tree. To Kick-Start your business sell a minimum 100 BV of products or kits to your new RCs or PCs in a single order.

**LINE REQUIREMENTS: In order to achieve a Diamond Rank and above,** a BA is required to meet the Line Requirements applicable for that Rank. Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Rank Director or Diamond in separate Enroller Tree Lines. Please refer to Page 5 for Line Requirements per rank.

**PAID AS RANK (PAR):** The rank you qualify for within a specific Pay Cycle. The Paid As Rank is used to determine which commissions and bonuses you qualify for during the corresponding Pay Cycle.

PAY CYCLE: The first Pay Cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second Pay Cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

**PREFERRED CUSTOMER (PC):** A customer who pays the Access Fee to be eligible for the same discounted prices as a BA.

**QUALIFIED:** One of the requirements to earn commissions and bonuses. Have 2 personally sponsored customers (Retail Customers or Preferred Customers), 1 Left and 1 Right, who are Active with at least 60 BV every month. Sales to Customers can be accumulative of multiple customers with multiple orders of 60BV left and 60BV right.

RETAIL CUSTOMER (RC): A customer who purchases ByDzyne® products at Retail Price.

**SPILLOVER:** BAs placed in your Binary Tree by your Upline. The sales they generate are included in your Left Leg and/or Right Leg volume to calculate TVC and Ranks.

**UPLINE:** Includes the BA who originally enrolled you and everyone placed above you on the same leg in the Binary Tree.

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ByDzyne®, at its sole and absolute discretion, may disqualify a Member from the Financial Rewards Program/any Promotions (the "Program") eligibility in case of improper and unfair use of the Program. ByDzyne® may also choose to hold, cancel, or refund entire orders deemed improper or unfair. While every effort is made to ensure the accuracy of the information provided, ByDzyne® does not warrant that the information is error-free. We reserve the right to edit, add, or remove content and/or rules as needed, without notice. In the event of any misinformation provided by ByDzyne® Customer Support, Corporate Team and/or Upline/Brand Ambassadors, ByDzyne® will adhere to the intent of the Program Rules. Qualifications will be as per the intent of the Program rules and they shall prevail over any IT programming mishap. ByDzyne® reserves the right to modify the Program and/or cancel any Promotion at any time.