

# BYDZYNE® FINANCIAL REWARDS PROGRAM (COMPENSATION PLAN)

INSPIRED BY GREATNESS. DZYNED FOR YOU.

GLOBAL PLAN

(Not Applicable for USA)



— BY —  
DZYNE



# INCOME DISCLOSURE STATEMENT

The Financial Rewards Program is an exciting opportunity designed to reward you for your hard work. As we are all unique and different, everyone's results will vary. Any and all claims or representations, as to income earnings from ByDzyne or within the program are not to be considered average earnings, neither can they be used as an indication of your future success or results. Past performance is not a guarantee of future results. Income disclosures are neither a guarantee of performance nor an indication of anticipated return. Income results are based on many factors, within and outside of your control, including economic factors, business and sales skills, quality of time, dedication, work ethic, and leadership. Some will perform well above average earning a substantial income, while others will perform below average, and some may not earn any income at all. ByDzyne does not guarantee or imply any specific income earnings, results, or success. If you rely upon our examples and information; you must accept the risk of not doing as well as the examples provided. For the full IDS, please visit [www.bydzyne.com/IDS](http://www.bydzyne.com/IDS).

Earnings Generated Per Pay Cycle					
Paid As Rank	Active BAs	Cycle High	Cycle Low	Cycle Average	% of BAs who Earned at this Rank
BRAND AMBASSADOR	23,308	\$1,256.00	\$0.00	\$2.78	78.53%
BUILDER	2,764	\$2,794.42	\$0.00	\$73.65	9.42%
PRO-BUILDER	308	\$2,761.64	\$0.00	\$110.75	3.12%
DIRECTOR	759	\$4,080.73	\$250.00	\$476.06	3.58%
2 STAR DIRECTOR	762	\$4,954.06	\$500.00	\$885.55	2.86%
3 STAR DIRECTOR	354	\$8,122.81	\$1,003.00	\$1,716.50	1.29%
DIAMOND	253	\$9,945.32	\$2,069.47	\$3,447.18	<1%
2 STAR DIAMOND	105	\$19,673.33	\$4,221.58	\$6,805.92	<1%
3 STAR DIAMOND	22	\$26,694.61	\$7,563.67	\$10,358.38	<1%
PRESIDENT	53	\$54,296.50	\$10,843.82	\$18,850.85	<1%
2 STAR PRESIDENT	20	\$68,618.72	\$22,552.39	\$37,214.14	<1%
3 STAR PRESIDENT	6	\$90,612.31	\$50,732.24	\$68,665.01	<1%
CROWN & ABOVE	6	\$257,130.94	\$103,888.05	\$140,504.83	<1%

The Income Disclosure Chart represents the high, low, and average earnings per Pay Cycle from January 1, 2022 to December 31, 2023 earned by Active ByDzyne Brand Ambassadors\* at each Paid As Rank. The income statistics shown include commissions and bonuses earned by ByDzyne's BAs pursuant to the ByDzyne Financial Rewards Program. The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses and rank. The higher the rank, the more bonuses and commissions you may earn. The figures on this chart should not be considered guarantees of your actual earnings or profits solely by participating in the ByDzyne Financial Rewards Program.

BETWEEN 01/01/2022 to 12/31/2023: THE NUMBER OF ACTIVE\* BYDZYNE BRAND AMBASSADORS (BAs) WHO HAVE NOT RECEIVED ANY COMMISSIONS, BONUSES OR OVERRIDES IS 18,963 OR 76.1% OF SUCH BAs.

THE MEDIAN AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES RECEIVED BY ALL ACTIVE BAs IN BYDZYNE IS \$0.00. 76.1% OF ALL ACTIVE BAs HAVE RECEIVED, IN THE AGGREGATE, LESS THAN OR EQUAL TO THIS AMOUNT. 23.9% OF ALL ACTIVE BAs HAVE RECEIVED, IN THE AGGREGATE, MORE THAN THIS AMOUNT.

THE AVERAGE AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES THAT HAVE BEEN RECEIVED BY ALL ACTIVE BYDZYNE BAs IS \$1,286.03.

\*USA: An active BA is a BA who sells a minimum of 60 BV worth of products to their personally enrolled Retail or Preferred Customer(s) every month. For Distributor or Director Zone, 60 BV is the minimum to maintain the paid as ranks and applicable commissions. For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the paid as ranks and applicable commissions.

\*Global: An active BA is a BA who buys a minimum of 60 BV worth of products to their personally enrolled Retail or Preferred Customer(s) every month. For Distributor or Director Zone, 60 BV is the minimum to maintain the paid as ranks and applicable commissions. For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the paid as ranks and applicable commissions.



# OUR CULTURE

We believe you exist to leave a unique imprint on the world. ByDzyne® was created from a desire to celebrate you and to empower your true self.

Our exceptional “culture-crafted” products meet distinct needs in key consumer markets, and our lucrative business opportunity was formulated to fuel your ideal lifestyle, as YOU see fit.

YOU are extraordinary      YOU have unlimited potential  
YOU are unique      YOU were created to shine  
YOU are exquisite      YOU were born for a reason  
YOU have distinct purpose There is NO ONE like YOU.

The ByDzyne® Financial Rewards Program  
is Dzyned for YOU!

# THE BASICS

Before we share with you the various ways to earn, we want to set you up for SUCCESS by starting with the basics.

## 3 TYPES OF CONSUMERS.

**Retail Customers (RC)** are consumers who purchase products at Retail Price.

**Preferred Customers (PC)** are consumers who pay a minimal Access Fee annually to enjoy 30% discount off of Retail Price.

**Brand Ambassadors (BA)** are consumers who pay an annual BA Access Fee to enjoy a 30% discount off of Retail price. BAs also enjoy consuming our products, enjoy sharing our products, and enjoy receiving commissions for sharing and selling our products. Not only do BAs enjoy the same perks as Preferred Customers, they can also participate in the ByDzyne® Financial Rewards Program and much more!







# THE BASICS

## ENROLLER TREE vs. BINARY TREE.

Your personally sponsored and enrolled Retail Customers, Preferred Customers, and Brand Ambassadors are considered your first level (or frontline) in your ENROLLER TREE. Anyone they sponsor and enroll are on your second level, and so forth.

When your personally enrolled Brand Ambassadors enroll with ByDzyne®, you get to decide whether to place them on the bottom Left leg or bottom Right leg of your BINARY TREE. Or even easier, your default is set to Automatic, where the first person you personally enroll will be placed on your Shared Leg (the leg you share with your sponsor) and the next person will be placed on your Personal Leg and so on.

Your personally sponsored and enrolled Retail Customers (RC) and Preferred Customers (PC), on the other hand, are not placed in your BINARY TREE. They are allocated to the Left or Right side of your personal Business Center of your Pay Leg upon their enrollment.

As we walk through the various ways to earn, we will discuss further how each tree differs.

# THE BASICS

## COMMISSION CYCLE.

All orders placed in our system are assigned to a bi-monthly **Pay Cycle**. First pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses, and rank. The higher the rank, the more bonuses and commissions you may earn.

Please see Page 17 for an example of when commission for each Pay Period and Pay Cycle is processed.



# RANKS

Ranks in the Distributor Zone are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

Ranks in the Director, Diamond, President, and Crown Zones are calculated every Pay Cycle, and secured after the commission is calculated for the corresponding Pay Cycle. Rank Qualifications must be met each Pay Cycle to earn any applicable commissions and bonuses for that period. You must be at least a Builder to qualify for the Director and above ranks.

All Brand Ambassadors must be Active and Qualified every month to earn commissions. Remain Active by personally buying 60 BV worth of products. Stay Qualified by having 2 members, 1 on the Left Leg and 1 on the Right Leg who are Active with at least 60 BV every month.

For Diamond, President or Crown Zone, 120 BV is the minimum to maintain the Paid As Ranks and applicable commissions.

DISTRIBUTOR ZONE	RANK QUALIFICATION		ACTIVE	QUALIFIED***	Max TVC Payout
Brand Ambassador	Enroll as a Brand Ambassador		60 BV	N/A	N/A
Builder	Sponsor and sell a minimum of 100 BV of products or kits to BAs, 1 on each Left and Right Leg			Yes	\$500
Pro-Builder	Sponsor and sell a minimum of 100 BV of products or kits to BAs, 3 on each Left and Right Leg				\$500
DIRECTOR ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout
Director	1,250 BV	N/A	60 BV	Yes	\$500
2 Star Director	2,500 BV				\$1,000
3 Star Director	5,000 BV				\$2,000
DIAMOND ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout
Diamond	10,000 BV	Must have at least 2 Director Lines in Enroller Tree	120 BV	Yes	\$4,000
2 Star Diamond	20,000 BV	Must have at least 2 x 2 Star Director Lines in Enroller Tree			\$7,000
3 Star Diamond	35,000 BV	Must have at least 2 x 3 Star Director Lines in Enroller Tree			\$10,000
PRESIDENT ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout
President	50,000 BV	Must have at least 2 Diamond Lines in Enroller Tree	120 BV	Yes	\$20,000
2 Star President	100,000 BV	Must have at least 3 Diamond Lines in Enroller Tree			\$50,000
3 Star President	250,000 BV	Must have at least 4 Diamond Lines in Enroller Tree			\$50,000
CROWN ZONE	PAY LEG BV*	LINE REQUIREMENT**	ACTIVE	QUALIFIED***	Max TVC Payout
Crown	500,000 BV	Must have at least 5 Diamond Lines in Enroller Tree	120 BV	Yes	\$100,000
2 Star Crown	1,000,000 BV	Must have at least 6 Diamond Lines in Enroller Tree			\$200,000
3 Star Crown	2,500,000 BV	Must have at least 7 Diamond Lines in Enroller Tree			\$500,000

\* BV requirements for Ranks are calculated based on the Pay Leg volume of the Binary Tree (the Left or Right leg that has the lesser BV).

\*\* Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Rank Director or Diamond in separate Enroller Tree Lines, as defined above.

\*\*\* Qualified: Have 2 personally sponsored members (RCs, PCs or BAs), 1 Left and 1 Right, who are Active with at least 60 BV every month.

Max TVC Payout: Team Volume Commission Cap

GLOBAL PLAN (Not Applicable to USA)



# GETTING STARTED

**Step 1:** Enroll as a Brand Ambassador to start your journey.

**Step 2:** Kick-Start your business to start accumulating Business Volume (BV). Once you buy 100 BV worth of products within a single order, your business is activated and you can start accumulating BV not only from your personal sales, but the sales from the entire organization under you (Binary Tree).

**Step 3:** Remain Active by personally buying 60 BV worth of products every month to continue accumulating BV in your Binary Tree. (See Page 5 for Diamond and above minimum BV requirements to remain Active.)

**Step 4:** Become a Builder to earn TVC by personally sponsoring 1 BA on the Left leg and 1 BA on the Right leg, who each enroll with a minimum 100 BV order. (See Page 14 for details.)

**Step 5:** Remain Qualified by having 2 members, 1 on the Left Leg and 1 on the Right Leg who are Active with at least 60 BV every month to earn commissions from products sold by you and your team.

Note: Your BV on your Left and Right legs will be flushed by 50% each Pay Cycle you are not active.

# 5 WAYS TO EARN



**1 Retail Bonus (RB)**

**2 Initial Welcome Bonus (IWB)**

**3 Team Volume Commission (TVC)**

**4 Infinity Matching Bonus (IMB)**

**5 Global Pool Bank (GPB)**

**NOTE: Maximum commission payout is 100% of BV per Pay Cycle. Any commissions exceeding 100% BV are subject to adjustments per ByDzyne® Policies & Procedures.**

# 1. RETAIL BONUS (RB)

Paid Every Pay Cycle  
Must be an Active Brand Ambassador

One of the first ways to earn commission is by selling our products to your personal Retail Customers. You will receive a 30% Retail Bonus for the difference between retail and wholesale price on any retail-priced product purchased by a Retail Customer through your ByDzyne® website. A Brand Ambassador may also purchase products from the website at wholesale price and resell directly to customers at retail price, profiting from the difference.

For Example: **LIGHTN1NG**

**Retail Price: US\$42.60**  
**Wholesale Price: US\$31.95**  
**Retail Bonus/Profit: US\$10.65**





## 2. INITIAL WELCOME BONUS (IWB)

Paid Every Pay Cycle  
Must be an Active Brand Ambassador

### IWB 20%

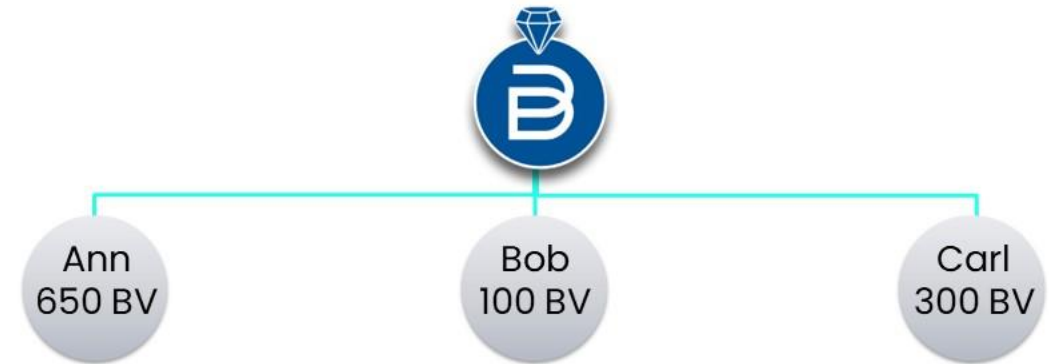
For every first order kit, first order product(s) you sell to personally enrolled Preferred Customers, Brand Ambassadors, or eligible Upgrade orders, you will receive a 20% IWB on the BV of their first orders.

IWB is only paid on the first order with BV and upgrade orders within 2 Pay Cycles (Enrollment Cycle and next Pay Cycle). Only orders of a minimum 100BV will count as an Upgrade order.

For Example:

Let's assume you are a Pro-Builder and a Diamond, and there are no other Diamonds in your enroller tree. You sponsored Ann, Bob, and Carl with the respective BV as depicted in the illustration.

NOTE: IWB is not applicable towards Retail Customer Sales.



In this example, you earn 20% on the first orders of everyone you personally sponsored which equals **\$210 IWB.**

$$\begin{aligned} 650 \text{ BV} + 100 \text{ BV} + 300 \text{ BV} &= 1050 \text{ BV} \\ 1050 \text{ BV} \times 20\% &= \text{\$210 IWB} \end{aligned}$$



# 3. TEAM VOLUME COMMISSION (TVC)

Paid Every Pay Cycle  
Must be Active, Qualified & a Builder

Every product sold by you or your downline team in your Binary Tree generates BV in your Left or Right leg. If you are Active, Qualified and a Builder, at the end of each Pay Cycle, TVC pays 10% or 20% on the total BV generated on your Pay Leg (PL).<sup>\*</sup> (See Page 10 to see how you can qualify up to 20% TVC.) The Pay Leg volume will be deducted from the total volume on the left and right legs, and any difference will be carried forward to the following Pay Cycle.

Example: (see illustration as reference)

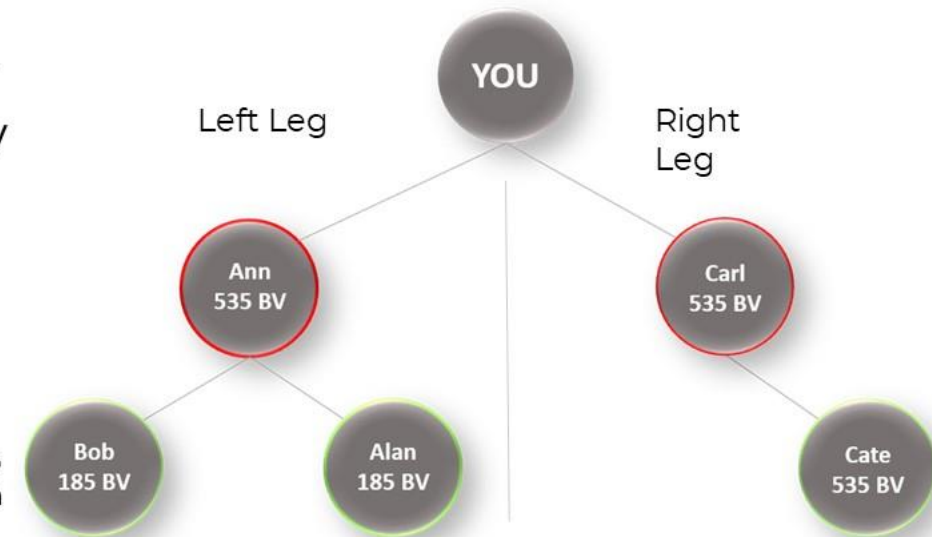
Assume you enrolled with an Ultimate Kit, and also sold an Ultimate Kit to each of your 2 personally sponsored PCs. You placed one PC on your left leg and one on your right leg (RED bubbles). They also sold products to PCs and placed them under their Binary Tree (GREEN bubbles). Since the left leg with 905 BV has less volume compared to the right leg with 1,070 BV, the left leg is considered the Pay Leg (PL).

The PL BV of 905 is multiplied by 20% TVC to calculate your TVC earnings of \$181 USD. Since commission is paid on the 905 BV, it is deducted from both your Right and Left Legs. The BV balance of 165 BV on your Right Leg is carried forward to the following Pay Cycle.

<sup>\*</sup>Maximum TVC earnings per Pay Cycle vary for each rank. For chart, please go to page 5

Please note that if you are not a Builder, your volume on your Pay Leg will flush by the end of each Pay Cycle, and TVC will not be paid on that volume. Please see Page 14 for further details.

## Binary Tree



905 BV	← Total BV per Leg	→ 1070 BV
<del>-905 BV</del>	← PL BV Deduction	<del>-905 BV</del>
0 BV	← BV Carry Forward	→ 165 BV

$$905 \text{ BV} \times 20\% = \$181 \text{ USD TVC}$$



### 3. TEAM VOLUME COMMISSION (TVC) PERCENTAGE LEVELS

Your TVC % Level is based on the kits or products you buy upon enrollment. To qualify for a higher TVC % Level, you may upgrade with a minimum order of 100 BV and pay the difference from your enrollment order within 4 Pay Cycles\*. (You can upgrade your order from your Back Office under 'Order History'.)

If you upgrade in the 5<sup>th</sup> Pay Cycle or onwards you will have to buy products/kits for the full BV required in a single order.\*\* (See chart below for minimum Kit and/or BV required per TVC % Level.) Once you qualify for a higher TVC % Level, your TVC % Level is set for life.



*Example – Upgrading within the first 4 Pay Cycles:*  
Assume you enrolled with a Basic Kit (185 BV) which qualifies you for 10% TVC level. In the following Pay Cycle from when you enrolled, you upgraded your Kit with another 350 BV by building a Kit of products. You now have accumulated a total of 535 BV which qualifies you for the 20% TVC Level moving forward.

\*4 Pay Cycles is comprised of your enrollment Pay Cycle plus the next 3 consecutive Pay Cycles.

\*\* Upgrade Orders do not count towards monthly Active qualification.

\*\*\*Master Kit limited to 500 Kits per country.



# 4. INFINITY MATCHING BONUS

Paid Every Pay Cycle  
Must be Active, Qualified & a Builder

You must be Active, Qualified and a Builder to earn a percentage match of the Team Volume Commission (TVC) bonus earned by all BAs in your Enroller Tree up to infinity. Your bonus level and percentage are based on your Paid As Rank during the Pay Cycle.

ENROLLER TREE LEVELS	BRAND AMBASSADORS RANKS											
	DIRECTOR ZONE*			DIAMOND ZONE*			PRESIDENT ZONE*			CROWN ZONE*		
	Director*	2 Star Director*	3 Star Director*	Diamond*	2 Star Diamond*	3 Star Diamond*	President*	2 Star President*	3 Star President*	Crown*	2 Star Crown*	3 Star Crown*
1	1%	2%	3%	10%			10%			10%		
2				5%			10%			10%		
3				5%			5%			5%		
4				3%			3%			3%		
5							3%			3%		
6							1%			1%		
7										1%		
8										1%		
∞												1% Infinity**

\* The maximum IMB you can earn per Pay Cycle is limited to the TVC you earn for the same Pay Cycle.

\*\* Infinity is up to the next 3-Star Crown in your Enroller Tree



# 5. GLOBAL POOL BANK

Paid Every 26 Consecutive Pay Cycles of Being Active  
Must be Active, Qualified & a Pro-Builder

You must be Active, Qualified, Pro-Builder AND PAR Diamond or above to earn portions in the Global Pool Bank comprised of 3% of the Company's Total Business Volume (BV): 1% in each of the Diamond Zone, President Zone, or Crown Zone. You can earn more portions by qualifying at higher rank levels. Based on the PAR qualified you can earn from the respective Rank Pool. Every Pay Cycle, your portions will be converted to a monetary value\* and saved in your Global Pool Bank. At the end of 26 consecutive Pay Cycles of being Active and Qualified, your Global Pool Bank earnings will be unlocked and paid with the next Commission Pay Cycle. Your Global Pool Bank will then reset to zero and you may start accumulating again.

RANK POOL					
DIAMOND ZONE (1%)		PRESIDENT ZONE (1%)		CROWN ZONE (1%)	
Diamond	1 Portion	President	1 Portion	Crown	1 Portion
2 Star Diamond	2 Portions	2 Star President	2 Portions	2 Star Crown	2 Portions
3 Star Diamond	3 Portions	3 Star President	3 Portions	3 Star Crown	3 Portions

**IMPORTANT:** If you are not Active and Qualified in any Pay Cycle, your Global Pool Bank will be reset to zero and the beginning of your 26 consecutive Pay Cycles starts over once you're Active and Qualified again.

\* The value of each portion will vary by Pay Cycle depending on 1) total BV generated globally and 2) the number of portions earned in that Zone.

# BUSINESS RULES

## ACTIVE STATUS

### ACTIVE STATUS

Each order placed by you will count towards being Active for the current Pay Cycle in which the order was placed and the following Pay Cycle.

Active Status due date will be set based on the last day of every Pay Cycle – **the 15th & the last day of the month**, as displayed on the Active Status widget on your Back Office Dashboard.

Look at the BV displayed on your widget to ensure you maintain the minimum required BV for your Active Status\* and/or Paid As Rank\*\*.



Date to be Active by for the current Pay Cycle

Accumulated volume for Active Status towards PC1B-2022  
Click to view applicable orders placed in PC1A and PC1B (01/01/2022 - 01/31/2022)

Minimum BV requirement for each Rank Zone to qualify for commissions & bonuses for your respective rank.

#### NOTE:

\***Active Status:** Ensure you have at least 60 BV by the last day of each Pay Cycle to remain Active or your BV will flush by 50% every Pay Cycle you are not active, and no new volume from the Binary Tree will accumulate.

\*\***Rank Zone requirement:** To qualify for your Paid As Rank (PAR), ensure you have accumulated the respective Active BV requirement needed by the end of each Pay Cycle.

Example: Diamond, President & Crown Zone requires 120 BV. At the end of every Pay Cycle (on the 15th and at the end of every month) you must have 120 BV to qualify for that zone.



### BUILDER QUALIFICATION:

**BUILDER STATUS:** A Builder is a Brand Ambassador who has personally enrolled one BA on the Left Leg and one BA on the Right Leg of their Binary Tree, each with a minimum purchase of 100 BV in a single order. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the enrolled BAs on either leg requests a refund within the same Pay Cycle in which they enrolled, the enrolling BA will not have satisfied the requirements for Builder. Builder status is secured after commission is calculated. Builder status is required to rank advance in the Director and above ranks. Builder is also required to earn Team Volume Commission (TVC) and Infinity Matching Bonus (IMB).

**PRO-BUILDER STATUS:** A Pro-Builder is a BA who has personally enrolled three BAs on the Left Leg and three BAs on the Right Leg of their Binary Tree, each with a minimum purchase of 100 BV in a single order. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the three enrolled BAs on either leg requests a refund within the same Pay Cycle in which they enrolled, the enrolling BA will not have satisfied the requirements for Pro-Builder. Pro-Builder status is secured after commission is calculated. Pro-Builder status is required for Global Pool Bank.

# BUSINESS RULES

## RANK REQUIREMENTS

### RANK REQUIREMENTS:

To achieve ranks, the BA must be Active, Qualified, meet the Line requirements and accumulate the BV required on the Pay Leg of the Binary Tree in a single Pay Cycle\*.

The highest rank a BA achieves during their lifetime with the company is their Achieved Rank and the rank at which they are recognized. The rank BAs qualify for at the end of each Pay Cycle is considered his/her Paid As Rank (PAR). The PAR may fluctuate from Pay Cycle to Pay Cycle depending on their production for the corresponding Pay Cycle, and is used to determine which commission and bonuses they qualify for during each Pay Cycle. Please refer to page 5 for TVC Payout requirements by rank.

#### BRAND AMBASSADOR RANKS

	DISTRIBUTOR ZONE			DIRECTOR ZONE			DIAMOND ZONE			PRESIDENT ZONE			CROWN ZONE		
	Brand Ambassador	Builder	Pro-Builder	Director	2-Star Director	3-Star Director	Diamond	2-Star Diamond	3-Star Diamond	President	2-Star President	3-Star President	Crown	2-Star Crown	3-Star Crown
Rank															
Target	-	1L   1R**	3L   3R**	1,250 BV	2,500 BV	5,000 BV	10,000 BV	20,000 BV	35,000 BV	50,000 BV	100,000 BV	250,000 BV	500,000 BV	1M BV	2.5M BV
Line Requirements***	-			-			2 Director Lines	2 2-Star Director Lines	2 3-Star Director Lines	2 Diamond Lines	3 Diamond Lines	4 Diamond Lines	5 Diamond Lines	6 Diamond Lines	7 Diamond Lines
Active	60 BV			60 BV			120 BV			120 BV			120 BV		
Qualified	Yes			Yes			Yes			Yes			Yes		

\* Distributor Zone rank qualifications are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

\*\* The Left and Right qualifications must be personally sponsored BAs who each enroll with a minimum of 100 BV.

\*\*\* Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Director or above in separate Enroller Tree Lines.



# BUSINESS RULES

## CARRY FORWARD VOLUME

**CARRY FORWARD VOLUME MAXIMUM:** The Carry Forward Volume Maximum for Brand Ambassadors who are not yet Builders is 50,000 BV. For Builders who are Active but not Qualified, the Carry Forward Volume Maximum is 250,000 BV. For Builders who are Active and Qualified, the Carry Forward Volume Maximum is 2.5 Million BV. If a BA exceeds the Carry Forward Volume Maximum at the end of the Pay Cycle, any excess BV above each respective Maximum will be flushed.

**CARRY FORWARD VOLUME FLUSH:** If the BA is not Active, the Carry Forward Volume in the Binary Tree will flush (be decreased) by 50% per Pay Cycle in which the BA is not Active and the BA will stop accumulating new BV from the Binary Tree. All volume will be flushed after 6 consecutive Pay Cycles of being inactive.

Please note, if you are not a Builder, a) your volume on your Pay Leg will flush by the end of each Pay Cycle, b) the equivalent volume will flush from your Strong Leg, and c) TVC will not be paid on the flushed volume.

# BUSINESS RULES

## COMMISSION PAYOUT SCHEDULE

### COMMISSION PAYOUT SCHEDULE:

Bi-Monthly Commission: Retail Bonus, Initial Welcome Bonus, Team Volume Commission, and Infinity Matching Bonus are paid every Pay Cycle.

Annual Commission: Global Pool Bank will be released based on your enrollment date every year.

#### Cycle Closes

##### Every 15<sup>th</sup> & last day of the month

Once a cycle closes (15<sup>th</sup> or the last day of the month), you will have up to 4 days for processing any pending order payments.

#### Cycle Locks

##### 10<sup>th</sup> & 25<sup>th</sup> of every month\*

At the end of the 10<sup>th</sup> and 25<sup>th</sup> of every month, commissions will be locked and distribution will be initiated per the payout method for your country.

#### Commission Payout

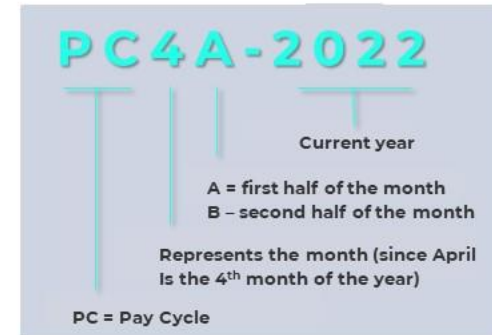
Please visit your **Back Office > Marketing Tools** to see the Payout Schedule for your country.

### Example for January 2022 (MONTH 1)

1 <sup>st</sup> Pay Cycle of the month JAN 1 - JAN 15	PC1A-2022
2 <sup>nd</sup> Pay Cycle of the month JAN 16 - JAN 31	PC1B-2022

**Cycles get reset  
every year**

### PAY CYCLE EXAMPLE:



First pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

If the transfer request from BD Wallet to Global eWallet (iPayout) is made after the Global eWallet has been loaded, then the transfer request will be processed with the following batch. Your BD Wallet and Global eWallet accounts may show a \$0 balance until funding occurs. BA must be a verified Global eWallet account holder to receive funds.



# GLOSSARY

**ACCESS FEE:** Preferred Customers (PCs) and Brand Ambassadors (BAs) pay a fee upon enrollment and once per year thereafter. They will receive Wholesale Prices on the website by enjoying a 30% discount off Retail Prices.

**ACHIEVED RANK:** The highest rank you ever qualified for during your lifetime with the company.

**ACTIVE:** One of the requirements to earn commissions, bonuses and accumulate Business Volume (BV) in your Binary Tree. To stay Active, you must buy a minimum of 60 BV worth of products every month. For Diamond, President and Crown Zone, at least 120 BV is the minimum to maintain the Paid As Ranks and applicable commissions. If a BA is inactive, the Carry Forward volume will flush by 50% every Pay Cycle you are not active, and no new volume from the Binary Tree will accumulate. All volume will be flushed after 6 consecutive Pay Cycles of being inactive. BV from Upgrade Kits does not count towards Active qualification.

**BI-MONTHLY:** Twice per month.

**BINARY TREE:** Your Binary Tree is your placement team structure consisting of BAs who are placed on the bottom Left Leg or bottom Right Leg by you or your upline leaders. The Binary Tree only has two legs (left and right), but unlimited depth. The BV from product sales in the Binary Tree are used to calculate Team Volume Commissions (TVC) and Ranks.

**BRAND AMBASSADOR (BA):** An Independent Sales Representative who has accepted and acknowledged the Brand Ambassador Agreement and is eligible to earn commissions and bonuses from the ByDzyne® Financial Rewards Program through product sales.

**BUSINESS CENTER (BC):** When a BA enrolls with the Company, their position in the Enroller Tree and Binary Tree is called their Business Center.

**BUSINESS VOLUME (BV):** A value assigned to each product sold in which commissions and ranks are based off of.

# GLOSSARY

**DOWNLINE:** Includes everyone you sponsored in your Enroller Tree, everyone they sponsored, and any Spillover placed below you in the Binary Tree.

**ENROLLER TREE:** The genealogy of your personally sponsored and enrolled RCs, PCs, BAs and anyone they personally sponsor and enroll. For example, the Infinity Matching Bonus is earned on your BA's TVC earnings in your Enroller Tree.

**KICK-START:** A requirement so you may start to accumulate Business Volume (BV) in your Binary Tree. Kick-Start your business center by purchasing 100 BV worth of products or kits within a single order.

**LINE REQUIREMENTS:** In order to achieve a Diamond Rank and above, a BA is required to meet the Line Requirements applicable for that Rank. Director or Diamond Line requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled Directors or Diamonds, so long as you have a Paid As Rank Director or Diamond in separate Enroller Tree Lines. Please refer to Page 5 for Line Requirements per rank.

**PAID AS RANK (PAR):** The rank you qualify for within a specific Pay Cycle. The Paid As Rank is used to determine which commissions and bonuses you qualify for during the corresponding Pay Cycle.

**PAY CYCLE:** The first pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

**PREFERRED CUSTOMER (PC):** A customer who pays the Access Fee to be eligible for the same discounted prices as a BA.

**QUALIFIED:** One of the requirements to earn commissions and bonuses. Have 2 personally sponsored members (Retail Customers, Preferred Customers or BAs), 1 Left and 1 Right, who are Active with at least 60 BV every month. Sales to Customers can be accumulative of multiple customers with multiple orders of 60BV left and 60BV right. If qualifying with personally sponsored BA orders, orders must be by 1 BA on the left and 1 BA on the right only.

**RETAIL CUSTOMER (RC):** A customer who purchases ByDzyne® products at Retail Price.

**SPILLOVER:** BAs placed in your Binary Tree by your Upline. The sales they generate are included in your Left Leg or Right Leg volume to calculate TVC and Ranks.

**UPLINE:** Includes the BA who originally enrolled you and everyone placed above you on the same leg in the Binary Tree.





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